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## MODULE DESCRIPTOR

### Module Title

Commercial Project Management

|           |                |             |         |
|-----------|----------------|-------------|---------|
| Reference | SUM403         | Version     | 3       |
| Created   | August 2021    | SCQF Level  | SCQF 11 |
| Approved  | June 2012      | SCQF Points | 15      |
| Amended   | September 2021 | ECTS Points | 7.5     |

### Aims of Module

To critically evaluate, within a problem solving commercial project environment, the principles, concepts, and processes of project management.

### Learning Outcomes for Module

On completion of this module, students are expected to be able to:

- 1 Critically appraise project evaluation and selection techniques used for assessing investment opportunities and produce appropriate project business case.
- 2 Critically assess and evaluate the differing project administrative requirements through its lifecycle within a commercially oriented environment.
- 3 Critically appraise key project delivery models through the assessment of different feasibility options, uncertainties and risks evaluation.
- 4 Critically appraise within a problem solving environment the requirements for timely decision making and selection of appropriate strategies for the delivery of projects.

### Indicative Module Content

Project administration and the role of the Project Manager through the project lifecycle including termination. Project appraisal techniques used for assessing investment opportunities and establishing an appropriate financial framework will be explored. Project objectives and scope including stakeholders analysis. Project uncertainty and risk assessment will also be evaluated. Commercial engineering solutions and early contractor engagement. Industry based, real world case studies and scenarios.

### Module Delivery

The module is delivered in Distance Learning Mode by self directed web-based learning materials supported by on-line tutorial support and discussion forums.

**Indicative Student Workload**

|   | Full Time | Part Time |
|---|-----------|-----------|
| Contact Hours   | N/A       | 70        |
| Non-Contact Hours   | N/A       | 80        |
| Placement/Work-Based Learning Experience [Notional] Hours             | N/A       | N/A       |
| TOTAL   | N/A       | 150       |
| Actual Placement hours for professional, statutory or regulatory body |           |           |

**ASSESSMENT PLAN**

If a major/minor model is used and box is ticked, % weightings below are indicative only.

**Component 1**

|              |  |            |     |                    |   |
|--------------|--|------------|-----|--------------------|---|
| Type:        | Coursework   | Weighting: | 40% | Outcomes Assessed: | 4 |
| Description: | Normally a longitudinal assessment involving topic discussion forums (20%) and a group presentation (20%). |            |     |                    |   |

**Component 2**

|              |                                      |            |     |                    |            |
|--------------|--------------------------------------|------------|-----|--------------------|------------|
| Type:        | Coursework                           | Weighting: | 60% | Outcomes Assessed: | 1, 2, 3, 4 |
| Description: | An individual written piece of work. |            |     |                    |            |

**MODULE PERFORMANCE DESCRIPTOR****Explanatory Text**

The overall module grade is based on 40% weighting of Component 1(Coursework x axis) and 60% weighting of Component 2 (Coursework y axis). In order to pass the module students must achieve a grade D or greater in each component and a grade D or greater overall. Non-submission of either component will result in an NS grade.

|             |   | Coursework:  |   |   |   |   |   |    |
|-------------|---|--|---|---|---|---|---|----|
|             |   | A  | B | C | D | E | F | NS |
| Coursework: | A | A  | A | B | B | E | E |    |
|             | B | B  | B | B | C | E | E |    |
|             | C | B  | C | C | C | E | E |    |
|             | D | C  | C | D | D | E | E |    |
|             | E | E  | E | E | E | E | F |    |
|             | F | E  | E | E | F | F | F |    |
| NS          |   | Non-submission of work by published deadline or non-attendance for examination |   |   |   |   |   |    |

**Module Requirements**

|                          |  |
|--------------------------|--|
| Prerequisites for Module | None in addition to course entry requirements or equivalent. |
| Corequisites for module  | None.  |
| Precluded Modules        | None.  |

**ADDITIONAL NOTES**

The module may be taken as a stand-alone study package.

**INDICATIVE BIBLIOGRAPHY**

- 1 Callaghan, K.R. and Brooks, L.M., 2004. Essentials of Strategic Project Management. London: Wiley
- 2 Gower, 2000. Gower Handbook of Project Management. Edited by R. Turner and S. Simister, 3rd edition, Gower publishing limited
- 3 Lowe, D., & Leiringer, R., 2006. Commercial Management of projects. Blackwell Publishing
- 4 Cummins, T., David, M., & Kawamoto, K., 2011. Contract & Commercial Management - The Operational Guide. Publisher: Van Haren Publishing,
- 5 Nicholas, J. M. & Steyn, H, 2012. Project Management for Business and Technology, 4th edition Routledge