

Module Title Managing Local Content	Reference SSM218 SCQF SCQF Level 11 SCQF Points 15 ECTS Points 7.5 Created March 2016 Approved May 2016 Amended Version No. 1
Keywords Local content, supply chains, resource governance, partnership, procurement, regulatory frameworks, workforce planning, training, investment	

This Version is No Longer Current

The latest version of this module is available [here](#)

Prerequisites for Module

None in addition to course entry requirements or equivalent.

Corequisite Modules

None.

Precluded Modules

None.

Aims of Module

To allow the student to critically understand the different rationales behind local content regulations, critical perspectives on the efficacy of these and approaches to management.

Mode of Delivery

A combination of lectures, seminars, presentations, directed online learning, directed reading, preparatory work and private study, as appropriate to the student's chosen mode of attendance.

Assessment Plan

	Learning Outcomes Assessed
Component 1	1,2,3

Component 1 will be assessed by coursework.

Indicative Bibliography

Learning Outcomes for Module

On completion of this module, students are expected to be able to:

1. Critically evaluate different rationales for the development of local content regulations.
2. Critically evaluate various means of addressing and managing local content regulations.
3. Develop innovative responses to local content requirements.

Indicative Module Content

policies and regulations
national and international
regulatory frameworks
supply chain considerations
role of contracting and
procurement
diversity management
developing partnerships
SME development initiatives
devising a local content strategy
stakeholder involvement and
managing stakeholder expectations
monitoring and evaluation

Indicative Student Workload

	Full Time	Distance Learning
<i>Contact Hours</i>		
Lectures	12	6
Online discussion	6	12
Workshops	12	0

Directed Study

1. NWAOKORO, J.E., 2011. 'Signed, sealed, but will it deliver? Nigeria's local content bill and cross-sectoral growth.' *Journal of World Energy Law and Business* 4 (1) pp.40-67.
2. SHAPIRO, A.C., 1987. 'Multinational Corporation and National Regulation: an economic audit.' *Managerial Finance*, 13 (1), pp.27-30.
3. TORDO, S., WARNER, M., MANZANO, O.E., and ANOUTI, Y., 2013. 'Defining local content.' *Local Content Policies in the Oil and Gas Sector*. Washington, World Bank Institute.
4. WARNER, M., 2011. *Local content in procurement: creating local jobs and competitive domestic industries in supply chains*. Sheffield, Greenleaf Publishing.

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Private Study

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