

## MODULE DESCRIPTOR

### Module Title

Corporate And Association Events Management

Reference	CB2007	Version	3
Created	August 2020	SCQF Level	SCQF 8
Approved	June 2018	SCQF Points	15
Amended	March 2021	ECTS Points	7.5

### Aims of Module

The aim of this module is to give students a focused insight into the management of Corporate and Association Events from both a practical understanding intertwined with relevant theory and live engagement.

### Learning Outcomes for Module

On completion of this module, students are expected to be able to:

- 1 Understand the complex corporate & association event bidding process from both a domestic and international scale.
- 2 Describe the corporate and association events sector, illustrating evolution value, key characteristics and trends.
- 3 Evaluate the role of corporate and association events, summarising and explaining various sub sectors, characteristics and main stakeholders.
- 4 Describe the specific operational aspects of corporate event organisation and management.

### Indicative Module Content

Definitions; Corporate and Association Events; Evolution, Volume, Value; Event Bidding, The Bidding Process; Destination Marketing; Key Characteristics; Sub-Sectors: Conferences and Meetings, Corporate Hospitality, Incentive Travel, Exhibitions and Trade Fairs, Individual Travel; Supply and Demand Characteristics and Trends; Association and Corporate Events; Stakeholders and their contribution: Public and Private Sector Agencies; Industry Trends; Conference Organisation, Management.

### Module Delivery

This is a lecture based module, which is supported by interactive tutorials, class based workshops and industry speakers

Indicative Student Workload	Full Time	Part Time
Contact Hours	36	N/A
Non-Contact Hours	114	N/A
Placement/Work-Based Learning Experience [Notional] Hours	N/A	N/A
TOTAL	150	N/A
Actual Placement hours for professional, statutory or regulatory body		

## ASSESSMENT PLAN

If a major/minor model is used and box is ticked, % weightings below are indicative only.

### Component 1

Type:	Coursework	Weighting:	100%	Outcomes Assessed:	1, 2, 3, 4
Description:	Group and Individual Portfolio Assessment				

## MODULE PERFORMANCE DESCRIPTOR

### Explanatory Text

The calculation of the overall grade for this module is based on 100% weighting of C1. An overall minimum grade D is required to pass the module.

Module Grade	Minimum Requirements to achieve Module Grade:
<b>A</b>	The student needs to achieve an A in C1.
<b>B</b>	The student needs to achieve a B in C1.
<b>C</b>	The student needs to achieve a C in C1.
<b>D</b>	The student needs to achieve a D in C1.
<b>E</b>	The student needs to achieve an E in C1.
<b>F</b>	The student needs to achieve an F in C1.
<b>NS</b>	Non-submission of work by published deadline or non-attendance for examination

## Module Requirements

Prerequisites for Module	None.
Corequisites for module	None.
Precluded Modules	None.

## INDICATIVE BIBLIOGRAPHY

- 1 ROGERS, T., 2013. Conferences and conventions: a global industry. 3rd ed. Oxford: Butterworth Heinemann. ebook
- 2 MCGILLIVRAY, D. and TURNER, D., 2018. Event Bidding, Politics, Persuasion and Resistance. Oxon: Routledge.
- 3 DAVIDSON, R., 2019. Business Events. London: Routledge. ebook.
- 4 ROGERS, T and DAVIDSON, R, 2016. Marketing destinations and venues for conferences, conventions and business events. 2nd Edition. London: Routledge. ebook.