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## MODULE DESCRIPTOR

### Module Title

International Business Law

Reference	BSM585	Version	3
Created	February 2017	SCQF Level	SCQF 11
Approved	June 2016	SCQF Points	15
Amended	August 2017	ECTS Points	7.5

### Aims of Module

To provide the student with an understanding of the key legal principles involved in entering a contract in an international context.

### Learning Outcomes for Module

On completion of this module, students are expected to be able to:

- 1 Assess and apply the relevant legal provisions to international contracts.
- 2 Evaluate the effectiveness of methods of dispute resolution.
- 3 Advise on appropriate remedies available in international contracts.

### Indicative Module Content

Introduction to the law and practice of International Sale of Goods, contract formation and interpretation, international contract terms (INCOTERMS), discharge of obligations and available remedies, dispute resolution and UNCITRAL, questions of jurisdiction.

### Module Delivery

Lectures (incl. guest lectures); seminars; group discussions; group activities; presentations; directed reading; research, case studies.

### Indicative Student Workload

	Full Time	Part Time
Contact Hours	36	36
Non-Contact Hours	114	114
Placement/Work-Based Learning Experience [Notional] Hours	N/A	N/A
TOTAL	150	150
<i>Actual Placement hours for professional, statutory or regulatory body</i>		

**ASSESSMENT PLAN**

If a major/minor model is used and box is ticked, % weightings below are indicative only.

**Component 1**

Type: Coursework Weighting: 100% Outcomes Assessed: 1, 2, 3  
 Description: Coursework in the form of one essay with a word count of 4000 words.

**MODULE PERFORMANCE DESCRIPTOR****Explanatory Text**

The module is assessed by one component: C1 - Coursework - 100% weighting. Module Pass Mark = Grade D (40%)

Module Grade	Minimum Requirements to achieve Module Grade:
<b>A</b>	70% or above
<b>B</b>	60% - 69%
<b>C</b>	50% - 59%
<b>D</b>	40% - 49%
<b>E</b>	35% - 39%
<b>F</b>	0% - 34%
<b>NS</b>	Non-submission of work by published deadline or non-attendance for examination

**Module Requirements**

Prerequisites for Module	None.
Corequisites for module	None.
Precluded Modules	None.

**INDICATIVE BIBLIOGRAPHY**

- 1 AUGUST, R., MAYER, D., BIXBY, M. and ROY, S., 2013. *International business law: text cases and readings*. 6th ed. London: Pearson.
- 2 BAUGHEN, S., 2015. *Shipping law*. 6th ed. Oxon: Routledge.
- 3 CARR, I., 2014. *International trade law*. 6th ed. London: Routledge
- 4 MURRAY C., 2012. *Schmitthoff: the law and practice of international trade*. 12th ed. London: Sweet & Maxwell.