Module Title International Business Keywords Globalisation; Market Entry Strategies; International Business Environment; International Trade Theory; International Business Strategy; Multinational Enterprises.	Reference BSM517 SCQF SCQF Level 11 SCQF Points 15 ECTS Points 7.5 Created May 2002 Approved August 2013 Amended August 2013 Version No. 5
	Version No. 5

This Version is No Longer Current

The latest version of this module is available here

Prerequisites for Module	Indicative Student Workload		
		Full	Distance
None in addition to SCQF	Contact Hours	Time	Learning
11 entry qualifications or	Lectures/Seminars/Workshops	32	32
equivalent.	Supervised Assessment	3	3
Corequisite Modules	Directed Study		
None.	Directed Study	40	40
Precluded Modules	Private Study		
	Private Study	75	75
None.	Mode of Delivery		

Aims of Module

The aim of the module is to study selected aspects of business relating to the management of the firm in an international environment.

Learning Outcomes for Module

Mode of Delivery

Taught Mode (T)

The module is delivered in Taught Mode by lectures, interactive group work, case study tutorials/seminars/workshops and directed self-study.

Distance Learning Mode (DL)

The module is delivered in Distance Learning mode by directed self-study from paper-based or web-based learning materials, supported by workshops and/or on-line support.

On completion of this

on completion of uns module, students are expected to be able to:

- 1. Critcally evaluate the sources, issues and dynamic processes in the global economy and assess their impact on a range of stakeholders.
- 2.Acquire and critically analyse relevant data on the broad economic, political, legal, social and technological forces relevant to international business.
- 3. Critically evaluate the development and impact of transnational and multinational business on the functioning of global, regional and national economies and analyse the implications for managerial behaviour.
- 4. Synthesise the interrelationships between business systems, organisational forms and managerial behaviour and evaluate their implications for strategy and competition in an international context.

Indicative Module Content

Internationalisation issues and concepts; classical and contemporary views on international trade and sources of competitive

Assessment Plan

	Learning Outcomes Assessed
Component 1	1,2,3,4

Component 1 is a closed book examination (duration 3 hours).

Indicative Bibliography

- 1. DANIELS, J.D., RADEBAUGH, L.H. and SULLIVAN, D.P., 2015. *International business: environments and operations*. 15th ed. New Jersey: Pearson Prentice Hall. *ebook*
- 2. DICKEN, P., 2011. Global shift: mapping the changing contours of the world economy. 6th ed. New York: Guilford Press. ebook
- 3. LASSERRE, P., 2003. *Global strategic management*. Basingstoke: Palgrave Macmillan. *ebook*
- 4. RUGMAN, A.M. and COLLINSON, S., 2012. *International business*. 6th ed. Harlow: Pearson. *ebook*
- 5.*VERBEKE, A., 2013. *International* business strategy: rethinking the foundations of global corporate success.
 2nd ed. Cambridge: Cambridge University Press. *ebook*
 - *Denotes key module text

advantage; international environmental analysis; International organisation structures; Selected functional management and configuration issues in an international context; Managing geographically-distributed operations and supply chains; Globalisation and subsidiary strategies; Strategies of multinational enterprises; Investment and divestment criteria relating to country choice, sequence and market entry/exit decisions and strategies.