

**This Version is No Longer Current**  
The latest version of this module is available [here](#)

## MODULE DESCRIPTOR

### Module Title

Hospitality Contract Management

Reference	BS4275	Version	6
Created	April 2018	SCQF Level	SCQF 10
Approved	June 2013	SCQF Points	15
Amended	June 2018	ECTS Points	7.5

### Aims of Module

To provide the student with the ability to evaluate factors which impact upon the nature and scope of national and international trends in hospitality contract management.

### Learning Outcomes for Module

On completion of this module, students are expected to be able to:

- 1 Critically appraise the industry development from contract catering through competitive tendering to Facilities Management in the provision of hospitality services.
- 2 Synthesise the issues of managing aspects of hospitality provision and contracted-out services from the client and provider perspectives.
- 3 Identify and evaluate the issues/trends relating to the management of hospitality provision nationally and internationally

### Indicative Module Content

This module extends prior learning in all management areas by focusing on issues and problems within the national and international marketplace. Decision making in relation to the hospitality contract management arena will be appraised. Students will critically evaluate options in hospitality provision.

### Module Delivery

This is a lecture based module, supplemented by tutorials, case studies/exercises and guest speakers. Key concepts are reinforced through directed reading of set texts, student centred learning, tutorial discussion and independent research. Students are required to undertake primary data collection for the module.

**Indicative Student Workload**

	Full Time	Part Time
Contact Hours	36	36
Non-Contact Hours	114	114
Placement/Work-Based Learning Experience [Notional] Hours	N/A	N/A
TOTAL	150	150
<i>Actual Placement hours for professional, statutory or regulatory body</i>		

**ASSESSMENT PLAN**

If a major/minor model is used and box is ticked, % weightings below are indicative only.

**Component 1**

Type:	Coursework	Weighting:	100%	Outcomes Assessed:	1, 2, 3
Description:	Individual Written Assessment				

**MODULE PERFORMANCE DESCRIPTOR****Explanatory Text**

The module is assessed by one component: C1 - Coursework - 100% weighting. Module Pass Mark = Grade D (40%)

Module Grade	Minimum Requirements to achieve Module Grade:
<b>A</b>	70% or above
<b>B</b>	60-69%
<b>C</b>	50-59%
<b>D</b>	40-49%
<b>E</b>	35-39%
<b>F</b>	0-34%
<b>NS</b>	Non-submission of work by published deadline or non-attendance for examination

**Module Requirements**

Prerequisites for Module	None.
Corequisites for module	None.
Precluded Modules	None.

**INDICATIVE BIBLIOGRAPHY**

- 1 KLIJN, E.H. and KOPPENJAN, J., 2016. The impact of contract characteristics on the performance of public-private partnerships (PPPs). *Public Money and Management*, 36(6), pp.455-462.
- 2 Lehtonen, T. 2014 Attributes and success factors of partnering relations ? a theoretical framework for facility services, *Nordic Journal of Surveying and Real Estate Research*, 2.
- 3 TURNER, M.J., HODARI, D. and BLAL, I., 2016. Entry modes: management contract. In: IVANOVA, M., et al., eds. *The Routledge Handbook of Hotel Chain Management*. New York: Routledge. pp.157.
- 4 VYAS, L., 2016. Contract management from the perspectives of bureaucrats and contractors: A case study of Hong Kong. *International Journal of Public Administration*, 39(10), pp.744-757.
- 5 WILSON, M.D.J., MURRAY, A.E. and BLACK, M.A., 2000. Contract catering: the skills required for the next millennium. *International Journal of Contemporary Hospitality Management*, 12(1), pp.75-78.