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## MODULE DESCRIPTOR

### Module Title

Entrepreneurship In The Legal Sector

Reference	BS3950	Version	3
Created	February 2017	SCQF Level	SCQF 9
Approved	August 2013	SCQF Points	15
Amended	June 2017	ECTS Points	7.5

### Aims of Module

To develop knowledge of Entrepreneurship and Small Business theory in relation to the legal sector and an understanding of how enterprise skills can be used to generate new income streams.

### Learning Outcomes for Module

On completion of this module, students are expected to be able to:

- 1 Recognise the place of Entrepreneurship and Small Business theory in the legal sector.
- 2 Explain how a knowledge of such business practice can be used to benefit.
- 3 Develop key enterprise skills such as teamwork, creativity and innovation in legal practice.
- 4 Formulate and develop new entrepreneurial business models.

### Indicative Module Content

The nature of entrepreneurship, intrapreneurship and small business theory and how these relate to the legal sector. It will also cover the practicalities of introducing enterprise into the legal sector. Content will include Enterprise skills such as creativity and innovation in a legal context. Enterprise based strategies in relation to the traditional model of legal business practice will be covered. The content is directed towards developing new business models for use in the legal sector.

### Module Delivery

The module is delivered in taught mode by lectures, interactive group work, case-study, tutorials and directed study.

### Indicative Student Workload

	Full Time	Part Time
Contact Hours	36	36
Non-Contact Hours	114	114
Placement/Work-Based Learning Experience [Notional] Hours	N/A	N/A
TOTAL	150	150
<i>Actual Placement hours for professional, statutory or regulatory body</i>		

**ASSESSMENT PLAN**

*If a major/minor model is used and box is ticked, % weightings below are indicative only.*

**Component 1**

Type: Coursework Weighting: 100% Outcomes Assessed: 1, 2, 3, 4  
 Description: The module is assessed by submission of a group report.

**MODULE PERFORMANCE DESCRIPTOR****Explanatory Text**

The Module is assessed by one component: C1 - Coursework - 100% weighting. Module Pass Mark = Grade D (40%)

Module Grade	Minimum Requirements to achieve Module Grade:
<b>A</b>	70% or above
<b>B</b>	60% - 69%
<b>C</b>	50% - 59%
<b>D</b>	40% - 49%
<b>E</b>	35% - 39%
<b>F</b>	0% - 34%
<b>NS</b>	Non-submission of work by published deadline or non-attendance for examination

**Module Requirements**

Prerequisites for Module	None.
Corequisites for module	None.
Precluded Modules	None.

**ADDITIONAL NOTES**

Other directed readings will be provided by staff during tutorials.

**INDICATIVE BIBLIOGRAPHY**

- 1 Burns, P. (2016). Entrepreneurship and small business. Palgrave Macmillan Limited.
- 2 Van der Duin, P., Trott, P., Ortt, J. R., Hartmann, D., & Scholten, V. (2015). Managing technology entrepreneurship and innovation. Routledge.
- 3 Carter, S., & Jones-Evans, D. (2012). Enterprise and small business: Principles, practice and policy.
- 4 Miller, N. P., Dunn, M., & Crane, J. (2013). Entrepreneurial Practice: Enterprise Skills for Lawyers Serving Emerging Client Populations.